



Moscow, May, 4 2017 - JSC Servier, a pharmaceutical company, announced the signing of long-term agreement with Santens Service Group, a logistics operator, on provision of comprehensive logistical support.

The agreement includes the provision of services at the warehouses used for the wholesale trade in medicinal products for their subsequent distribution within the Russian Federation, as well as the services of customs clearance, storage and processing of medicines in the customs warehouses and temporary storage facilities. The decision to establish cooperation was based on a tender and quality audit results.

“Our joint project to conclude this agreement was implemented at the highest professional level, taking into account all our requirements as a customer. We expect that cooperation with Santens Service will give our company significant competitive advantages for further successful business development in Russia and the EAEU countries through key services necessary for advanced and effective management of logistics operations,” said Larisa Spolokhova, director of supply chain management for EAEU at JSC Servier.

“The agreement fully meets the objectives of both sides. As an operator, we provide a full-fledged logistics infrastructure and service competencies. Servier acquires the opportunity to consolidate its product flows and cargo processing within a single operating platform of Santens Service Group, that will allow to optimize the costs of servicing all product categories and improve the quality and speed of work with distributors,” said Suren Vartanov, director of logistics service department at Santens service group.

Servier Group

Servier is an international pharmaceutical company governed by a non-profit foundation. It is the second largest French pharmaceutical company in the world. With a strong international presence in 148 countries on 5 continents and a turnover of 4 billion euros in 2016 Servier employs more than 21,000 employees. Corporate growth is driven by constant search for innovation in five areas of excellence, including cardiovascular diseases, diabetes, cancers, immune-inflammatory diseases, and neurodegenerative diseases. Being completely independent, Servier Group reinvests 25% of turnover (excluding generics) in research and development and uses all its profits for growth.

More information is available at www.servier.com

Servier in Russia

Servier has been active in Russia for 25 years where it is one of the leading pharmaceutical companies. In 1999, the company established its Russian Center for Therapeutic Research in Moscow. In 2007, a high-tech pharmaceutical plant opened in Russia in full compliance with GMP standards. Today it is a full-scale plant producing original medicines intended for treatment of major non-communicable diseases for Russian citizens. In 2012 Servier became one of the first international companies to start exporting its products produced in Russia to the CIS countries.

More information is available at www.servier.ru

Santens Service Group

Santens Service Group operates since 2000. The Group specializes in customs clearance and logistics of medicinal products within the Russian Federation. It is the leader in pre-wholesale processing of medicines.

In 2016, the volume of one-time storage reached 150,000 pallets and the total turnover of customers' imports processed by the companies of Santens Service Group exceeded \$4.5 billion.

More information is available at www.santens.ru

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